

Quest for Zero: Excellence in OB
Opt-In Agreement
2024 Contract Year (July 1, 2024 to June 30, 2025)
2025 Policy Year (January 1, 2025 to December 31, 2025)

Overview

In 2008, BETA Healthcare Group (BETA) launched Quest for Zero: Excellence in OB, a patient safety initiative designed to support excellent care in Perinatal Services across our member organizations. BETA's goal is to improve patient safety, promote high reliability and reduce harm in obstetrics.

BETA's Quest for Zero: Excellence in OB offers a structured two-tiered approach focused on risk reduction. Tier One lays the foundation through fetal monitoring assessment and use of NICHD terminology standards. Tier Two builds upon it by introducing various patient safety strategies outlined in a menu of options, including defined and measurable subcomponents supported by national standards, safe practices, and evidence-based literature. Members must demonstrate 100% compliance with elements in Tier One to qualify for any credits in Tier Two.

Value of Participation

BETA provides our fully insured members and insureds¹ the opportunity for significant reduction in contribution or premium each policy year. Tier One is valued at 2% of the hospital contribution or premium, applied to the first \$5 million in limits. There is an opportunity to gain additional credits by choosing up to two additional safety strategies in Tier Two, each worth 2% if all criteria are met. This represents a potential annual contribution or premium renewal credit of up to 6%.

BETA fully sponsors the Relias Personalized Learning Modules and Courses for our members. BETA partners with Relias to provide valuable educational content focused on evidenced-based practices in this high-risk clinical service line. This rich learning opportunity includes courses such as:

- Fetal Heart Monitoring V2
- Structured Communication for Healthcare Providers
- Medical Management of Hypertensive Disorders of Pregnancy
- Medical Management of Obstetric and Postpartum Hemorrhage
- Medical Management of Operative/Assisted Delivery
- Medical Management of Shoulder Dystocia
- Nursing Care of the Patient with Hypertensive Disorders of Pregnancy
- Nursing Care of the Patient with Obstetric and Postpartum Hemorrhage
- Nursing Care of the Patient with Operative/Assisted Delivery
- Nursing Care of the Patient with Shoulder Dystocia
- AWHONN Promotion of Vaginal Birth

The Relias Platform allows users to:

1. Use assessment driven courses for personalized learning.
2. Receive immediate feedback mapped through a personalized learning path which delivers course content in 2-5-minute modules, to rapidly improve performance while avoiding hours of untargeted training where the user has already demonstrated proficiency.
3. Review data analytics that allow the organizations to study individual and unit-based trends.
4. Earn CME and CE credit².
5. Meet credentialing and continuing education requirements.

¹ Fully insured accounts do not include members/insureds with excess coverage over a self-insured retention

² Accredited and Certified by Relias. Relias is accredited by the ACCME and ANCC to provide CME and CE activities

Professional Liability Insurance Carrier Benefits:

In addition to CME credits, the obstetrical provider may qualify for a malpractice insurance discount. Several malpractice insurance carriers offer discounts for obstetric providers that complete one or more of the Relias modules. The discount may be as much as 10% of annual premiums. It is recommended that obstetrical providers contact their professional liability carrier to inquire about potential discounts.

Quest for Zero: OB - Member Requirement(s)

Please review the OB Quest for Zero Guideline carefully for strategy requirements. Tier One and Tier Two strategies are supported with tools and resources that represent best practice models.

Tier One

Assessment Component:

1. Each OB provider and registered nurse must complete the Fetal Heart Monitoring V2 personalized learning module that evaluates clinical knowledge and judgment pertaining to electronic fetal heart rate monitoring and maternal physiology. The platform measures the clinician's relative strengths in each area while identifying areas of opportunity. Key analytics allow the organization to study individual and unit-based trends.
 - a. An individualized learning path is delivered to each participant following the assessment. Areas of improvement that are identified as "red & yellow zones" must be completed.
2. Performance Improvement: Those organizations taking a reassessment of the Fetal Heart Monitoring V2 personalized learning course will need to show a minimum 1.5% average increase in knowledge scores. An exception will be those who score as "top performers" (upper 25th percentile). An average top performance by providers and registered nurses at any organization need only maintain that quartile.

NICHD Component:

- Each OB provider and registered nurse must comply with, and demonstrate use of, standard terms to describe fetal heart rate tracings as endorsed by the National Institute for Child Health & Development, ACOG, and AWHONN.

Tier Two

Members may select up to two targeted strategies to direct loss prevention efforts, identified by facility-based trends. Tier Two options include the following options:

- Interdisciplinary Fetal Strip Review
- Simulation and Drills
- Perinatal Mental Health
- Obstetrical Hemorrhage
- Culture of Safety
- Vacuum Bundle
- Shoulder Dystocia
- Venous Thromboembolism (VTE) Bundle
- Team Training & Communication
- NCC Certification Credential
- Second Stage of Labor Management
- Hyperbilirubinemia Screening
- Hypertensive Disorders in Pregnancy
- Patient and Family Centered Care
- Data Visibility and Transparency
- Nulliparous Cesarean Section (NTSV)
- Perinatal Risk Assessment
- Perinatal Safety Collaborative
- OB Rapid Delivery Bundle
- Maternal Sepsis
- Maternal Early Warning System (MEWS)
- OB Triage Bundle
- Burnout & Wellness Bundle

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BETA's Commitment

BETA's Quest for Zero: OB is guided by risk management and clinical experts to enhance patient safety and loss prevention efforts in your organization. To support the success of the Quest for Zero: OB program, BETA will:

1. Meet with member organizations to identify facility-based trends and recommend Tier Two strategies to address the trends.
2. Provide ongoing expertise and recommendations, and support efforts in collaboration with your team in meeting completion goals.
3. Provide tools and resources to facilitate success.
4. Complete onsite or virtual validation assessments measuring the extent to which the member/ insured has successfully achieved Tier One and Tier Two strategies.

Validation Process

1. Quest for Zero: Excellence in OB Tier One and Tier Two strategies must be completed by April 30th of each year, to earn the renewal credit for the following contract/policy renewal.
2. Validation assessments will be completed by BETA with findings and recommendations provided to members prior to contract/policy renewal.
3. The results of the validation assessment will determine the renewal credit the member receives.

Next Steps

1. Participating members must complete the Opt-In Agreement annually.
2. Identify those who will serve as primary contacts for the OB Quest for Zero.
3. Identify at least one Supervisor for the Relias Platform. Designated supervisors will manage staff rosters and course assignments, as well as have access to completion reports and analytics.
4. Identify the population of participants by segmented areas of specialty in perinatal services.
5. Execute the Opt-In Agreement and return to riskmgmt@betahq.com Attn: Narcisa Palma.

We value our members and appreciate your continued interest in BETA's Quest for Zero: Excellence in OB. By executing the Opt-In Agreement, you have expressed interest in participating in the Quest for Zero: Excellence in OB program in the 2024 contract year (July 1, 2024 to June 30, 2025).

For questions about the Quest for Zero: Excellence in OB, please contact Narcisa Palma, MBA, BSN, RNC-OB, C-ONQS, Manager, Risk Management and Patient Safety - Perinatal at narcisa.palma@betahq.com or submit your Opt-In to riskmgmt@betahq.com.

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DEMOGRAPHIC

Facility Name: _____

OB Director: _____

Facility Leadership

Chief Executive Officer: _____

Chief Financial Officer: _____

Chief Nursing Officer: _____

Chair of OB: _____

Nurse Manager: _____

Perinatal Educator: _____

Risk Manager: _____

Licensed Beds

Labor & Delivery: _____

Newborn: _____

Antepartum: _____

NICU: _____

Level: I II III

Postpartum: _____

OR Suite: _____

PACU _____

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**Quest for Zero: Excellence in OB
Opt-In Agreement
2024 Contract Year (July 1, 2024 to June 30, 2025)
2025 Policy Year (January 1, 2025 -December 31, 2025)**

Facility Name: _____ would like to take advantage of the opportunity to opt-in to participate in BETA Healthcare Group’s Quest for Zero: Excellence in OB, including the sponsored education platform, Relias. We understand that by opting in we are making a commitment to complete the Quest for Zero: Excellence in OB strategies 60 days prior to the policy renewal date.

To begin implementation and receive access to the Relias Platform, the following information must be provided to BETA Healthcare Group:

Title	Name	Phone Number	Email Address
Risk Manager			
Perinatal Director/Manager			
OB Quest for Zero Primary Contact			
Relias Platform Supervisor			

Specialty	Number of Staff
Perinatologists	
Obstetricians	
Family Practitioners with OB privileges	
Certified Nurse Midwives	
Registered Nurses	
Other	

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BETA is committed to supporting your organization and its success in the Quest for Zero: Excellence in OB program, please indicate the Tier Two strategies (maximum of two) that you will participate in during the 2024 contract year:

Tier Two Strategies	
<input type="checkbox"/> Interdisciplinary Fetal Strip Review	<input type="checkbox"/> Hyperbilirubinemia Screening
<input type="checkbox"/> Simulation and Drills	<input type="checkbox"/> Burnout & Wellness Bundle
<input type="checkbox"/> Perinatal Mental Health	<input type="checkbox"/> Hypertensive Disorders in Pregnancy
<input type="checkbox"/> Obstetrical Hemorrhage	<input type="checkbox"/> Patient and Family Centered Care
<input type="checkbox"/> Culture of Safety	<input type="checkbox"/> Data Visibility and Transparency
<input type="checkbox"/> Vacuum Bundle	<input type="checkbox"/> Nulliparous Cesarean Section (NTSV)
<input type="checkbox"/> Shoulder Dystocia	<input type="checkbox"/> Perinatal Risk Assessment
<input type="checkbox"/> Venous Thromboembolism (VTE) Bundle	<input type="checkbox"/> Perinatal Safety Collaborative
<input type="checkbox"/> Team Training & Communication	<input type="checkbox"/> OB Rapid Delivery Bundle
<input type="checkbox"/> NCC Certification (RNC) Credential	<input type="checkbox"/> Maternal Sepsis
<input type="checkbox"/> Second Stage of Labor Management	<input type="checkbox"/> Maternal Early Warning System (MEWS)
<input type="checkbox"/> OB Triage Bundle	

Your signature below indicates your organization's interest to Opt-In to BETA Healthcare Group's Quest for Zero: Excellence in OB.

CEO Name (printed)

Signature

Date

This form must be returned by email/scan to riskmgmt@betahq.com, Attn: Narcisa Palma.

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